



# Horizon 2020 Work Programme for Research & Innovation 2018-2020

LC-SC3-EE-17-2019

European City Facility

European cities as key innovation hubs to unlock finance for energy efficiency



Björn ZAPFEL Project Adviser

Executive Agency for Small and Medium-sized Enterprises (EASME)

Unit B1 Energy

Research and Innovation

# Challenge

#### Cities and Communities key for energy transition

- Tremendous potential for building substantial pipeline of investment projects across Europe (energy efficiency and renewable energy)
- Aggregation of smaller projects into sizeable packages
- Mobilisation of significant amount of finance needed

#### Barriers for tapping full potential

- Lack of credible, robust and sufficiently mature investment concepts to enable access to financing
- Missing capacity of public authorities to transform long-term strategies (e.g. SEAPs)
- Limited resources to access (financial and legal) expertise to:
  - · Collect additional data
  - Design an investment programme of scale (e.g. pooling projects and/or bundling with neighbouring constituencies)
  - Develop adequate finance strategies



# Challenge

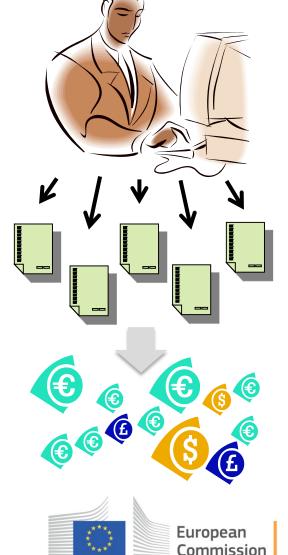
- Need for robust investment concepts
  - Clear identification of potential project pipeline, based on (local) market/barrier analysis, sample energy audits etc.
  - Analysis of local stakeholders controlling the project pipeline, incl. commitments (by asset owners) and engagement strategy
  - Legal analysis (regional, national, international) to define available investment types and framework conditions, actual investment approach and structuring/timeline of investment steps (incl. e.g. public procurement or debt accounting rules)
  - (Pre-feasibility) analysis of available financing solutions, incl. basic modelling of investment costs, transaction costs, expected (cost) savings and other revenues etc.
  - Roadmap: basic process to launch investments, incl. work planning and resource allocation





### Scope

- Set up/operation of 'European City Facility'
  - Offering financial support and services to large number of cities and municipalities (or groupings)
  - To develop innovative investment concepts, covering:
    - Clear identification of potential project pipeline with critical investment scale (e.g. pooling projects and/or bundling with neighbouring constituencies)
    - Financing strategy and process to launch investments, considering different financing routes
    - Legal and governance analysis etc.
  - Within a limited period of time (e.g. 6-12 months)
  - Via "cascade funding" (max. lump sum: EUR 60,000)





(incl. combination with EFSI, ESIF, PDA, investment platforms)

#### Scope (cont.)

- Selection of intermediate to operate 'European City Facility'
  - Deep rooting in municipal sustainable energy planning and EE financing
  - Ability to:
    - Mobilise critical mass of cities/municipalities (or groupings)
    - Run large-scale support scheme in accordance with Horizon 2020 standards
    - Select most cost-efficient and appropriate city/community applications
  - Sound, inclusive outreach strategy regarding cities/communities across Europe
  - Suitable concept to select, support and monitor city/municipality proposals, e.g.:
    - Organisation of calls (e.g. cut-off dates, templates, evaluation criteria and procedure etc.)
    - Form of support (e.g. lump sum, access to expertise etc.)
    - Definition of output (e.g. standardised investment concepts responding to market needs)
    - Duration and form of monitoring (incl. assessment)



#### Scope (cont.)

#### Minimum content of city/municipality applications

- Minimum 100,000 inhabitants covered (single city/municipality or grouping)
- Proof of political commitment
- Demonstration of additionality to existing planning processes and resources
- Investment sector(s) targeted
- Ambitious scale of potential investment(s) and level of energy savings (based on a politically approved SEAP, SECAP or similar plan)
- Type of financial solution(s) envisaged
- Plan to engage with representatives of the key segments and citizens
- Governance to develop the investment concept
- Plan for (long-term) capacity building within the public administration
- Commitment for monitoring for 2 years



#### Scope (cont.)

#### Budget

- Approx. EUR 10 million
- Min. 80% directly benefitting cities/municipalities (or groupings)
- 10% for common activities/services underpinning European added value





## **Expected impacts**

- Number of investment concepts (overall and transformed into investments)
- Investments (in sustainable energy) triggered by public authorities
- Increased leveraging of finance into EE investments by public authorities
- At least EUR 20 million EE investments triggered for every million EUR of H2020 support (leverage 1:20)
- · Primary energy savings, renewable energy production triggered
- Public staff with increased capacity to develop investible EE projects
- Innovation uptake by potential replicators
- Additional positive effects (e.g. reduction of GHGs and /or air pollutants)



LC-SC3-ES-8-2019

# **European Islands Facility**

Unlock financing for energy transitions and supporting islands to develop investment concepts





# Thank you!

#H2020Energy

www.ec.europa.eu/research





